# 2019 EMPLOYMENT &INDUSTRY REPORT

A detailed overview of industry and employment trends in York Region





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- There were an estimated **654,650 jobs** in York Region as of mid-year 2019
- York Region surveyed over 35,400 businesses in 2019
- Between 2018 and 2019, York Region employment grew by 13,800 jobs or 2.2%
- **67%** of York Region's surveyed employment was full-time
- 78% of surveyed employment in York Region was in services-producing sectors
- The manufacturing, retail trade, and professional, scientific and technical services sectors continue to hold the largest shares of surveyed employment in 2019
- The transportation and warehousing sector and construction sector both recorded the largest employment gains in terms of absolute growth increasing at approximately 1,500 jobs each
- The number of surveyed businesses that employ 500 or more employees grew by 25% between 2014 and 2019 from 49 to 64

Through the employment survey the location, type and characteristics of businesses in the Region are tracked and analyzed. Since 1998, the Region has conducted an industry wide survey of businesses across the nine municipalities. The data is collected from May-August and is aggregated for reporting and monitoring. The employment survey provides a snap shot of the Region's businesses that can be compared over time to identify trends. This type of information is important as it provides many market indicators and trend analysis that inform the development of Regional policies, programs, marketing initiatives and infrastructure investments.

Business and job growth are fundamental to York Region's economic vitality. Attracting and retaining high quality, good paying jobs across a broad range of sectors promotes economic resilience and helps ensure those living in York Region have the opportunity to work and thrive where they live. The *Employment and Industry Report 2019* provides an overview of the Region's business and job growth.

Other sources of information used within the report include Statistics Canada's Labour Force Data, Canadian Business Counts data, Census of Agriculture and 2016 Census data. Further details regarding data sources and methodology are contained within appendices A and B.



# **NATIONAL** and **PROVINCIAL** OVERVIEW

York Region recorded employment growth of 2.2% in 2019

**TABLE 1** - Comparison of Annual Employment Growth Rates: Canada, Ontario, Greater Toronto Area (GTA) and York Region. 2019

	Canada	Ontario	Greater Toronto Area <sup>1</sup>	York Region <sup>2</sup>
2014-2015	1.0%	1.1%	4.3%	2.6%
2015-2016	0.4%	0.5%	0.9%	3.4%
2016-2017	2.1%	1.8%	1.4%	3.3%
2017-2018	1.1%	2.0%	2.8%	3.3%
2018-2019	2.2%	2.5%	3.8%	2.2%

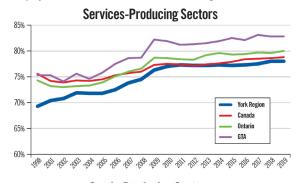
**Source:** York Region Planning and Economic Development Branch and Statistics Canada's Labour Force Survey, 3-month moving average, unadjusted for seasonality

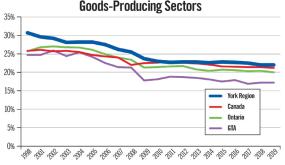
**Notes:** <sup>1</sup> Greater Toronto Area labour force employment growth approximated by the Toronto Economic Region

<sup>2</sup>York Region figures based on 2019 employment survey results and estimates for home-based, farm-based, and no contact businesses.

The Statistics Canada's labour force data provides a broad overview of employment trends at the national, provincial and GTA levels. Direct comparisons should not be made when comparing the Statistics Canada's labour force data to York Region's employment survey data. Refer to Attachment 1 on page 3 for a more detailed explanation.

**FIGURE 1** - Distribution of Goods and Services Producing Employment, Canada, Ontario, GTA, York Region, 1999-2019





**Source:** York Region figures based on 2019 employment survey results. Canada, Ontario and GTA figures based on Statistics Canada Labour Force Survey, 3-month moving average, unadjusted for seasonality, ending in August 2019

York Region employment growth kept pace with national and provincial rates posting a gain of **2.2%** between mid-year 2018 and mid-year 2019, compared to 2.5% provincially, 2.2% nationally. The GTA (Table 1) saw **3.8%** growth, driven primarily by very strong growth in the City of Toronto.

According to the Statistics Canada Labour Force Survey, Ontario (2.5%) and The Greater Toronto Area (GTA) (3.8%) posted higher labour force employment growth between mid-year 2018 and mid-year 2019 compared to the same time period from 2017 to 2018. Canada's labour force growth also increased from 1.1% (2017-2018) to **2.2%** (2018-2019).

It is important to note that while Statistics Canada's labour force data is useful for trend analysis, there are high levels of variability in the data and the information is not directly comparable to York Region's employment estimate. The labour force survey represents GTA residents of working age who may or may not work in the GTA. The annual York Region employment survey data records the number of jobs in the Region and is comprised of working age individuals who work in York Region and who may or may not be residents of the Region.

#### Services-producing industries continue to grow steadily in York Region, provincially, and nationally

Since 1998, the share of service-oriented jobs for Canada, Ontario, the GTA and York Region has shown steady growth (Figure 1). In comparison, the share of employment in the goods-producing sectors has shown a gradual decline over time. Yet, York Region has consistently held a larger share of goods-producing employment than Canada, Ontario and the GTA.





# **NATIONAL** and **PROVINCIAL** OVERVIEW

Between mid-year 2018 and mid-year 2019 York Region, the GTA, Canada and Ontario all experienced growth in the goods-producing sectors (Figure 2). The increase for the GTA occurred in mainly the manufacturing and construction sectors. Canada's services-producing industries increased by 2.5% over the year with growth in the professional, scientific and technical services subsector (+89,200 jobs, 5.9% growth), health care and social assistance (+93,400 jobs, 3.9% growth), and the wholesale and retail trade subsector (+61,200 jobs, 2.2% growth).

Overall, employment in Ontario increased by 184,900 jobs or 2.5% from mid-year 2018 to mid-year 2019. An increase in employment was experienced in the goods-producing subsectors of construction (+11,000 jobs, 2.0% growth) and agriculture (6,500 jobs and 8.8% growth), while manufacturing experienced a slight decrease (-1,500 jobs, -0.2%). Within the services-producing industries Ontario's growth followed a similar pattern to overall Canadian trends with professional, scientific and technical services leading growth at 7.6% (+49,700 jobs). This was followed by health care and social assistance with 7.0% growth (+59,600 jobs) and transportation and warehousing growing by 7.0% or (26,300 jobs).

The GTA's goods-producing sector increased over the previous year by **4.1%**, a gain of **24,900 jobs**. Total GTA employment increased by **133,700 jobs or 3.8%**. The subsectors posting the largest growth in the GTA included health care and social assistance **(+51,900 jobs, 15.2% growth)**, the professional, scientific and technical services sector **(+42,500 jobs, 10.4% growth)** and transportation and warehousing **(+33,000 jobs, 15.3% growth)**.

5% Goods-Producing **Services-Producing** 4% 4.1% 3% 3.0% 2% 1% L**06**% 0.7% 0% **York Region** Canada **Ontario Greater Toronto** Area

**FIGURE 2** - Labour Force Employment Growth Rates for Goods and Services Producing Sectors, Canada, Ontario, GTA and York Region, 2018-2019

Source: Statistics Canada's Labour Force Survey, 3-month moving average, unadjusted for seasonality

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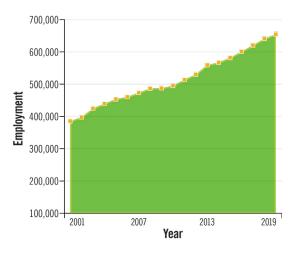
York Region employment was estimated at 654,650 jobs at mid-year 2019

**TABLE 2 - York Region Total Employment Estimate 2019** 

York Region Total Employment Estimate 2019				
Surveyed Employment	592,372			
No Contact Estimate	6,405			
Agriculture	3,256			
Work at Home Estimate	52,617			
Total	654,650			

**Source:** York Region Planning and Economic Development Branch Employment Survey. 2019

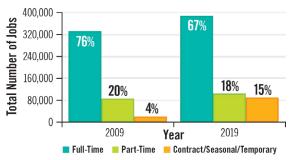
**FIGURE 3** - York Region Estimated Total Employment Growth, 2001-2019



**Source:** Employment figures for 2001 and 2006 are based on Statistics Canada Census data. Employment figures from 2002-2005 and 2007-2019 are based on York Region's estimated total employment.

**Note:** York Region figures based on employment survey results and estimates for home-based, farm-based, and no contact businesses. Historical employment figures were revised from those released in previous Employment and Industry reports based on updated information.

**FIGURE 4** - York Region Surveyed Employment by Type of Worker, 2009 and 2019



**Source:** York Region Planning and Economic Development Branch Employment Survey, 2019

As of mid-year 2019, the Region's total employment was estimated to be **654,650 jobs**. This estimate includes job totals from contacted firms, census of agriculture jobs, estimates for work at home employment and for businesses that the Region was unable to contact.

Table 2 outlines how the 2019 total employment estimate was derived.

York Region continues to be one of Canada's fastest-growing municipalities with average annual growth in employment and number of businesses of approximately 3% and 2% respectively over the past five years. Since 2001, the Region's employment has grown by over **269,000 jobs** representing a strong average annual growth rate of 3% (Figure 3). This balanced rate of growth continues to align with the population growth rate for the same time period (3%) and provides job opportunities for existing and future York Region residents. An activity rate of 50%, or 1 job for every 2 residents, is the Regional Official Plan target. The Region's activity rate has been increasing since 2010 and is currently **55%**, meaning that the Region has slightly more than 1 job for every 2 residents.

# YORK REGION **EMPLOYMENT** by **TYPE OF WORKER**

### Contract/Seasonal/Temporary workers continue to increase.

Full-time workers continue to account for the largest share of employment type in York Region at 67%. Contract/seasonal/temporary employment continues its trend of the fastest-growing type of worker with an increase in share from 5% in 2009 to 15% in 2019, representing growth of 68,500 jobs during this time. Over the same decade full-time employment decreased in share from 76% to 67%, yet grew by over 56,900 jobs. Part-time workers declined from a 20% to 18% share of employment and increased by 17,700 jobs over the same time period (Figure 4).



Full-time employment is an important labour market indicator of economic performance and the Region continues to demonstrate strength in full-time employment opportunities for its residents, attracting a highly-skilled labour force. Providing opportunities for all types of employment such as part-time and contract/seasonal/temporary is also important for residents as work preferences change. Although York Region has historically maintained a healthy proportion of full-time employment, it is still important to monitor trends in changes to employment type composition as it may have future implications on the Region's economic well-being.

#### EMPLOYMENT **ANALYSIS** by **SECTOR**

#### The diversity of York Region's employment base provides opportunities for residents

The following section provides a detailed analysis of York Region's employment using Statistics Canada's North American Industrial Classification (NAIC) system. A comprehensive list of the NAIC sectors can be found in Appendix B.

York Region has a diverse economic base. For the past five years the manufacturing, retail trade and professional, scientific and technical services sectors have accounted for the largest share of surveyed employment, as shown in Figure 5. These shares are gradually changing over time, as other sectors such as educational services, finance and insurance and health care and social assistance steadily increase. A diverse economy provides a wide variety of jobs and opportunities for residents. While shifts within employment sectors are expected in the future with emerging new technologies and corresponding changes to employment demands, maintaining diversity of employment across sectors is vital to ensuring a resilient economy.

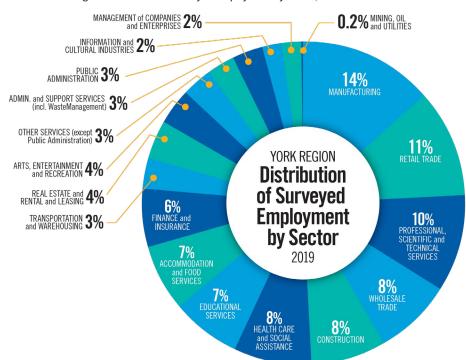


FIGURE 5 - York Region Distribution of Surveyed Employment by Sector, 2019

Source: York Region Planning and Economic Development Branch, 2019 Employment Survey



#### The York Region economy continues a shift to services-oriented sectors

The share of the Region's workforce in the services-producing sectors continues to grow. In 2019, the majority of the Region's workforce was employed in services-producing sectors, accounting for **78%** of the Region's surveyed employment base, compared to **76%** in 2009 (Figure 6). Employment in the goods-producing sectors accounted for **22%** of the Region's total surveyed employment in 2019 compared to **24%** in 2009.

Employment in the services-producing sectors grew by **9,400 jobs** or **2.1%** between mid-year 2018 and mid-year 2019. During the past ten years, over **125,300** service-oriented jobs were added to the Region's employment base representing an increase of **37.2%** in these sectors.

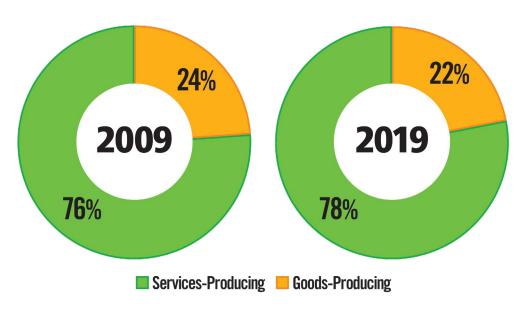
#### KEY SERVICES-PRODUCING GROWTH SECTORS 2009 and 2019

#### Education services sector has seen increases nationally, provincially and GTA-wide

The **education services sector** has been one of the fastest-growing sectors between 2009-2019, only second to the real estate sector. This sector has doubled in the number of jobs since 2009, adding over **20,000 jobs** over this ten year period.

According to Statistics Canada Labour Force data, this growth trend has been experienced throughout Canada, Ontario and the GTA with all Region's posting increasing job numbers in this sector over the last five years. The educational services sector includes post-secondary institutions, technical and trade schools, business schools and management training and educational support services.

FIGURE 6 - York Region Surveyed Employment by Goods and Services-Producing Sectors, 2009-2019



Source: York Region Planning and Economic Development Branch, 2009 and 2019 Employment Surveys



#### Finance and insurance sector

Since 2009 the **Finance and insurance sector** has added over **9,600 jobs** in the Region, representing **8%** of total job growth in the last ten years. Major employers such as TD Insurance and Aviva Insurance have their head offices located in the Region. While large firms such as these contribute to this growth, smaller firms and local companies continue to invest in the Region adding to the growth in this sector.

**Financial Technology (FinTech)** and automation is expected to have high rates of adoption in this sector, leading to more demand for higher skilled and specialized labour force. With over **50 companies** including, XE.com, Real Matters, Everlink Payment Services and more, this segment within the finance and insurance sector is expected to see more growth in the future.

#### Health care and social services sector has added 18,300 jobs since 2009

Employment growth in the **health care and social services sector** has been strong over the last 10 years in the Region. This sector has grown at an average annual rate of **5.4%** since 2009 adding **18,300 jobs**, making it one of the fastest-growing sectors during this time period. Growth within this sector is expected to continue with the aging population requiring access to healthcare, innovations in technology and the new Mackenzie Vaughan Hospital currently under construction.

#### Retail Trade represents the largest share of employment in the services-producing sector

The **retail trade sector** is closely tied to population growth and has added almost **10,000 jobs** and grown by **1.7%** annually from 2009-2019. The retail trade sector represents the largest share of employment in the services-producing industry sectors with **11%** or **65,400 jobs**.

Even with this growth, the retail sector's share of growth has been softening since 2009, with a shifting from retail outlets to online sales. E-commerce continues to disrupt and transform the traditional retail sector model. Trends in increasing online shopping experiences are expected to grow and with it bring growth in new sectors such as logistics and warehousing



#### The professional, scientific, and technical services sector added over 1,000 jobs in 2019

Over the past year, the professional, scientific and technical services sector recorded over 1,000 additional jobs and accounts for almost 10% (or 57,700) of total jobs in the Region. This sector includes subsectors such as information technology, legal services, accounting, engineering and technical services, architectural and interior design services, management consulting and research and development.

Some global companies within the Region in this sector include professional and scientific services companies such as the GM Technical Centre, IBM, AMD, Deloitte, AECOM, Parsons, Worley Parsons, Oracle, Compugen, PwC and WSP Canada.

#### The real estate and rental and leasing sector has grown by 4.1% over the past year

Employment growth in the **Real Estate and Rental and Leasing sector** increased by **4.1%** from 2018 to 2019, **or 900 jobs**. Changes to mortgage rules in 2018 impacted the real-estate environment, particularly for those buying their first home. However, the real estate sector continues to see employment growth and an increasing share of total employment in the Region.







#### **KEY** GOODS-PRODUCING **GROWTH SECTORS**

Employment in the Region's goods-producing sectors grew **1.9%** or by **2,400 jobs** between 2018 and 2019. Since rebounding from the recession of 2008, the pace of this growth has been steady. The manufacturing and construction sectors were large contributors to this growth. The manufacturing sector still holds the greatest share of employment in the Region at **14%**.

#### The construction sector added almost 1,500 jobs over the past year

The **construction sector** has added over **17,600 jobs** to the Region's employment base since 2009. Between 2018 and 2019, the sector grew by **3.3%**, **or 1,500 jobs**. The total number of jobs by midyear 2019 in this sector was **46,700**. Growth in the construction sector in the GTA is also tied closely to local population and business growth. The Region plans for population and business growth by investing in critical transportation infrastructure including the Viva Rapidways. It is not surprising that Canada, Ontario and the GTA posted increases in this sector over the last 5 years according to Statistics Canada Labour force data.

#### The manufacturing sector has held steady over the past decade

**Manufacturing** jobs continue to hold the largest share of employment in York Region **(14%)**. However, the annual growth rate in the goods-producing sector has been **2.2%** during the last ten years, while the services-producing sector has seen a **3.2%** growth rate. The manufacturing subsectors of food manufacturing, plastics and rubber products manufacturing and transportation equipment manufacturing contributed the most to the ten year growth, while petroleum and coal product manufacturing experienced a modest decline. The higher annual growth rate in the services-producing sector is attributed to employment growth in educational services, health care and social assistance and finance and insurance sectors.

The closure of the Oshawa GM Plant is expected to be felt across other manufacturing sectors throughout Ontario. Approximately **16%** of all manufacturing jobs in the Region can be found in the transportation equipment manufacturing subsector, translating into over **13,000 jobs**. Additionally, there are other sectors outside of manufacturing that provide goods or services to the plant. Given the recently announced Canada-United States-Mexico Agreement (CUSMA) as well as the Oshawa GM plant closure, this sector will need to be closely monitored in the future and assessed for potential impacts.

Advanced manufacturing in the Region accounts for **45%** of the total share of employment within the manufacturing sector. Some of the subsectors under this umbrella include audio and video manufacturing, communications equipment medical equipment manufacturers that use advanced production methods or create innovative products. These subsectors within manufacturing have increased **4%** since 2009.

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#### **KEY** GOODS-PRODUCING GROWTH SECTORS

#### The agri-food sector includes 27 industries in York Region

While the Employment Survey does not survey farms, the Census of Agriculture is used to report out on trends and data in the total employment estimate (Table 2). York Region is home to a vibrant agri-food industry with more than **700 farm-based businesses** and **270 food and beverage manufacturers and distributors** that contribute to the Region's economic vitality.

The agri-food sector in York Region includes everything from farms to processors, food retailers and restaurants, and provides approximately **57,000 jobs** and generates **\$2.7 billion in GDP** for York Region. Based on the 2016 Census of Agriculture, gross farm sales (a measure of farm business income) for primary food production in the Region, grew to approximately **\$301 million**. The primary production sector in York Region provides **3,578 jobs** (direct, indirect and induced).

The food and beverage manufacturing subsector accounts for **9%** of the total share of the manufacturing sector in the Region. This subsector has increased by over **50%** since 2009, adding over **2,100 jobs**. As reported in the 2017 Agriculture and Agri-Food strategy report, the impact of the agri-food industry in York Region is over six billion dollars. Food and beverage manufacturing remains an important subsector to the Region and for many other sectors in the Region, including the retail trade and food and accommodation services.



#### NUMBER of **SURVEYED BUSINESS** ESTABLISHMENTS

Retail trade holds the largest share of businesses in York Region at 17% and the second largest share of employment at 11%

Over the last five years the number of businesses has grown annually by **2.0%**. The **services producing sectors** make up **86%** of the Region's total number of business establishments with **goods producing sectors** representing a **14%** share. According to the Region's employment survey, the majority of the Region's business growth over the past five years was in **educational services** (+4.3%), the **real-estate and leasing** (+4.1%), **health care and social assistance sectors** (3.5%) and **finance and insurance** (+3.2%).

The distribution of business establishments in the Region is closely tied to the distribution of employment. The **Retail trade sector** holds the largest share of businesses (Figure 7) with **5,800** (17%) and also the second largest share of employment (11%).

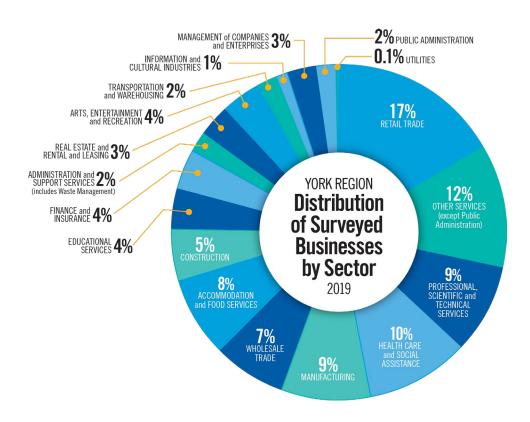


FIGURE 7 - Distribution of York Region Surveyed Businesses by Sector, 2019

Source: York Region 2019 Employment Survey, Planning and Economic Development Branch



Over 80% of the Region's business community is made up of small businesses

#### **EMPLOYMENT** by **BUSINESS** SIZE

York Region surveyed over **35,400 businesses** in 2019, an **increase of over 8,000** businesses from the 2009 survey. Small businesses (1-19 employees) account for the largest share of the Region's businesses at **84%** or **almost 30,000 businesses** in 2019 (Figure 8). This total share is in line with the share of small businesses throughout the Province and across Canada and is indicative of the important role of small business and entrepreneurship in York Region's economy.

Between 2014-2019 small-size businesses grew by **7.4%** and large-size businesses (100-499 employees) grew by **15.3%**. While the share of Very Large businesses is relatively small at **0.2%** of the Region's total number of establishments, it has grown almost **26%** over the last 5 years (from 49 to 64 businesses) and provides jobs for almost **68,000 employees** (12 per cent of total jobs). The Region's investments in critical infrastructure and the Centres and Corridors program as well as the access to a highly-skilled and diverse workforce continues to attract major employers.

VERY LARGE (500+ employees)

13%

MEDIUM (20 to 99 employees)

Surveyed Businesses by Size 2019

84%

SMALL (1 to 19 employees)

FIGURE 8 - YORK REGION SURVEYED BUSINESSES by SIZE, 2019

Source: York Region 2019 Employment Survey, Planning and Economic Development Branch



Strategically located in the heart of the GTA, York Region is home to **over 1.2 million residents**, more than **54,200 businesses** and **over 654,600 jobs** and includes four provincially-designated urban growth centres. According to the Growth Plan, the Region is expected to grow to **1.79 million residents** and **900,000 jobs** by 2041. The Region is well positioned to plan for this growth through continued investments in critical infrastructure.

York Region continues to be a top destination in the Toronto area and Canada for business, talent and investment. The Region's location in the GTHA is also strategic from a goods movement perspective. It is located in close proximity to Toronto Pearson Airport, is home to both the CP intermodal facility and the CN MacMillan rail yard. York Region is within a one day drive to over 140 million people in the United States and a one hour flight to global markets like New York, Philadelphia, Boston, Chicago and Detroit. Additionally, the Region has a strong network of 400-series highways which connect the Region to the broader provincial and national markets as well as the United States border and locally, the Spadina Subway extension (Line 1) into Vaughan that provides a direct connection to the Toronto workforce.

Business and job growth is supported by transit investments, particularly in the Region's Centres and Corridors. The Regional Official Plan plans for the Regional Centres and Corridors to achieve the most intensive and greatest mix of development in the Region, supported by over \$3.6 billion in transit infrastructure investment. As the Region's urban structure continues to evolve and the Regional Centres and Corridors mature, these attributes help maintain and promote York Region's continued competitiveness as a top business location in the Greater Toronto Area.

York Region's economy and local business and employment growth are closely tied with external economic conditions, trends and policies at different levels of government. Examples of factors that have a direct impact on York Region's economic growth prospects include U.S. and global trade agreements, exchange and interest rates, the cost of doing business (e.g. corporate taxes, labour force cost increases, etc.), the labour force pool (e.g. educational institutions, immigration etc.), capital markets and housing.



# FACTORS CONTRIBUTING to ECONOMIC GROWTH in YORK REGION

The Region's economy is underlined by core attributes of population and employment growth, skilled labour force, high quality of life that attracts top global talent, established and diversified industry clusters, major infrastructure and transportation investments and locational and accessibility factors among others. Housing options and affordability are key factors in attracting new businesses, retaining existing businesses and attracting a labour force looking for close proximity to work. The Region and the local municipalities continue to work together to ensure a wide variety of housing types and more options at varying levels of affordability are available.

Emerging business practices and market trends also represent challenges and opportunities for York Region's economic growth in both a GTA and a global context. These include business globalization or national protectionism, digital and sharing-economy business models, the shift to contract-based employment, outsourcing, automation, talent attraction practices and many others.

York Region's Economic Development Action Plan addresses key economic challenges and opportunities facing York Region and translates them into innovative economic growth areas. The Region continues to make investments to support business growth and innovation.

# **CONCLUSIONS**



In mid-year 2019, there were an estimated **654,650 jobs** in the Region. York Region recorded employment growth of **2.2%** in 2019 compared to **2.5%** provincially and **2.2%** nationally. York Region is one of Canada's fastest-growing large urban municipalities and is planned and expected to continue to grow in both population and employment for the foreseeable future. The Region is an attractive location to live and invest and is committed to attracting and retaining employers and a diverse workforce, as well as making significant infrastructure investments to support employment and business growth.

While employment in goods-producing sectors continues to have a strong presence in York Region, knowledge-based, service-oriented jobs continue to drive the Region's employment growth. This sustained employment growth continues to diversify the Region's economy and promote economic resilience, vitality and liveability. Attracting and retaining a variety of high quality jobs across a broad range of sectors promotes economic resilience and helps ensure those living in York Region have an opportunity to work and thrive where they live.

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With an estimated 654,650 jobs, employment growth in York Region was 2.2% in 2019, compared to 2.5% provincially and 2.2% nationally

# **APPENDIX A: DATA SOURCES**

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York Region Employment Survey Methodology

#### **Background**

The 2019 survey was a comprehensive Region-wide survey of all businesses across York Region (excluding farm and home-based businesses). Survey data is aggregated throughout the Region by small geographic areas allowing for a detailed examination of local trends and information about local employment areas. York Region's first Region-wide employment survey occurred in 1998, when 21,000 businesses were recorded. Subsequently, an annual survey targeted key employment areas up to 2006, consisting of high-growth areas, designated employment areas and Regional centres. With the assistance of local municipalities, York Region completed Region-wide surveys of all businesses between 2007 and 2019. With a sound annual dataset, the survey will now transition to biannual.

#### **Data Collection**

Data collection for the 2019 York Region Employment Survey included all areas across York Region (excluding home and farm based businesses). Data was collected from York Region businesses in a variety of forms:

- Through door-to-door interviews with the business community (primary method);
- Via telephone interviews (for businesses unable to contact in person); and
- Electronically through e-mail messages, online entries via our corporate website and facsimile submissions.

Businesses were contacted primarily through door-to-door interviews between May and August of 2019 by York Region Employment Surveyors. Surveyors used a GIS-based application to collect the business information. All businesses were directly contacted and details about business activity, changes in employment levels and contact information were updated for existing businesses, or initiated for new businesses. Where records showed a business was no longer at the address in 2019, efforts were made to contact the business by phone to establish either a new location, or to record the probable closure of the business. For businesses unable or unwilling to conduct a door-to-door interview, the option was given to either have a surveyor call them at a mutually convenient time or to provide them with a blank survey form and have them complete and return it at their leisure. For businesses that declined to participate or could not be contacted either in person or by telephone during regular office hours, it was assumed that all information relating to that business remained unchanged from the date they were last surveyed.

In 2019, the Region was able to survey 35,400 businesses with a physical location. Approximately 79% of surveyed businesses were successfully contacted. The Region was unable to contact and update 19% of businesses and 2.0% chose not to participate in the survey.

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# APPENDIX A: DATA SOURCES CONTINUED

York Region staff began collecting business and employment information from farm based businesses in 2012 to compliment the Statistics Canada Census of agriculture. Home-based businesses were encouraged to submit their business information through the Region's online business directory website. Since 2012 the Region has collected information from just over 1,000 home-based businesses, representing approximately 1,300 jobs. It is important to note that the number of home-based businesses captured in the survey represents a small sample of home-based businesses in the Region. According to the 2016 Census there were approximately 48,300 home-based jobs in York Region in 2016.

- Home-based employment rose to an estimated 52,600 jobs in 2019, an increase of approximately 1,500 over 2018
- York Region's home-based employment is increasing every year and has become important to the Region's economy
- Increasing home-employment trend is due to the increasing technological advancements in mobile technology along with progressive employer trends that promote teleworking

In collaboration with the York Region Agricultural Advisory Liaison group and the York Federation of Agriculture, the Region completed its second farm-based business survey in 2016. A letter describing the purpose of the survey and a survey form was distributed in February to just over 700 farm-based businesses. Of the contacted farms, only 8.9 per cent participated in the survey. Due to the small response-size, this procedure was not repeated after 2017. However, regional staff continue to work with the York Federation of Agriculture to increase awareness on the benefits of collecting this information.

#### **Data Uses**

Data collected from the employment survey is a valuable resource for both the Region and local municipalities. The data is used by planning and economic development departments, other municipal departments, non-profit organizations and private sector groups. Some of the central uses of the data for the Region and local municipalities include: employment growth forecasts; monitoring targets in the Regional Official Plan and Provincial Growth Plan including employment and density targets for the urban growth centres and intensification areas; forecasting infrastructure requirements in master plans for transportation and water and wastewater; monitoring major office growth; and evidence in legal tribunals. The data is also used for vacant employment land inventories; development charges studies; a tool for identifying economic trends and emerging sectors; and producing regional and local business directories.

#### **Data Accuracy**

#### A number of factors limit the accuracy of the data collected within this report, including:

Data collected was based on responses received from businesses. In certain instances however, businesses refused to participate, had a language barrier, were potentially missed in previous survey years, moved to an unknown location or were temporarily closed. As a result, certain business sectors may be over-represented and others under-represented depending on the particular circumstances of businesses in that sector.

# **APPENDIX A: DATA SOURCES CONTINUED**



While this study analyzes employment patterns in the Region, it does not examine all possible factors that can influence employment rates in a particular location, such as land prices, property tax rates, development charges, and existing space inventories and vacancies. These factors can impact the level of overall economic health in a given area and can also promote or discourage employment growth in one area over another.

The data collected is time-sensitive, in that the information is only accurate as of the date collected. For certain industries undergoing rapid change, the analysis within this report may no longer reflect current circumstances. Caution should therefore be used before making any conclusions based on this information.

#### **Statistics Canada Labour Force Survey**

The Statistics Canada Labour Force Survey measures the current state of the Canadian labour market and is used to estimate national, provincial and regional employment and unemployment rates. The survey divides each province into smaller geographic areas and then uses a rotating panel sample design to select dwellings to be surveyed. The monthly sample size has been approximately 56,000 households which results in the collection of labour market data from approximately 100,000 individuals. The data is collected on a monthly basis either by telephone or in person interviews and survey participation is mandatory under the Statistics Act. Information is collected from all household members aged 15 and over.

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# **APPENDIX B: SECTOR DEFINITIONS**

Each business surveyed was assigned a numeric code based on their primary business activity. These codes are based on the North American Industrial Classification (NAIC) system, a hierarchical coding system used by statistical agencies in Canada, the U.S. and Mexico to classify businesses by type of economic activity. Much of the analysis in this report aggregates business information based on the NAIC coding at different levels of the hierarchy. The 20 NAIC sectoral categories used by Statistics Canada have been combined to two industry groupings. The combined industry groupings are summarized below:

#### **GOODS-PRODUCING SECTORS**

**Mining, Oil and Utilities Sector (NAIC 21, 22)** This sector comprises establishments primarily engaged in mining, oil and gas extraction and related support activities and operating electric, gas and water utilities. These establishments generate, transmit, control and distribute electric power; distribute natural gas; treat and distribute water; operate sewer systems and sewage treatment facilities; and provide related services, generally through a permanent infrastructure of lines, pipes and treatment and processing facilities.

**Construction Sector (NAIC 23)** This sector comprises establishments primarily engaged in constructing, repairing and renovating buildings and engineering works, and in subdividing land. This sector includes land development, building and engineering construction and project management and all construction trades contracting (e.g., concrete pouring, roofing, drywall and painting, electrical, fencing).

**Manufacturing Sector (NAIC 31-33)** This sector comprises establishments primarily engaged in the chemical, mechanical or physical transformation of materials or substances into new products. This sector includes food and beverage manufacturing, textile and clothing production, wood and paper products manufacturing, printing, petrochemical manufacturing, plastics and rubber manufacturing, non-metallic mineral product manufacturing (e.g., bricks, glass, gypsum board), primary metal manufacturing (e.g., iron and steel mills, metal pipes and wire, foundries), fabricated metal product manufacturing (e.g., stamping, metal doors, boilers, hardware, machine shops, nuts and bolts), machinery manufacturing, computer and electronic equipment, electrical equipment and appliances, transportation equipment manufacturing (e.g., motor vehicles and parts, aerospace and boat building) and furniture manufacturing.

# APPENDIX B: SECTOR DEFINITIONS CONTINUED



#### **SERVICES-PRODUCING SECTORS**

**Wholesale Trade Sector (NAIC 41)** This sector comprises establishments primarily engaged in wholesaling merchandise, generally without transformation, and rendering services incidental to the sale of merchandise. This sector includes all wholesale distributors, product agents and brokers.

**Retail Trade Sector (NAIC 44-45)** This sector comprises establishments primarily engaged in retailing merchandise, generally without transformation, and rendering services incidental to the sale of merchandise. Includes all retail stores, retail auto and building supply dealers, gas stations and non-store retailers (e.g., mail order houses, vending machine operators, direct sales).

**Transportation/Warehousing Sector (NAIC 48-49)** This sector comprises establishments primarily engaged in transporting passengers and goods, warehousing and storing goods, and providing services to these establishments. This sector includes passenger and freight transportation and related support activities (e.g., airports, bus stations, vehicle towing, postal and courier services and warehousing and storage establishments).

**Retail Trade Sector (NAIC 44-45)** This sector comprises establishments primarily engaged in retailing merchandise, generally without transformation, and rendering services incidental to the sale of merchandise. Includes all retail stores, retail auto and building supply dealers, gas stations and non-store retailers (e.g., mail order houses, vending machine operators, direct sales).

**Information and Cultural Studies Sector (NAIC 51)** This sector comprises establishments primarily engaged in producing and distributing (except by wholesale and retail methods) information and cultural products. Establishments providing the means to transmit or distribute these products or providing access to equipment and expertise for processing data are also included. The main components of this sector are the publishing industries (e.g. newspaper, book and software publishers), TV and radio broadcasting, telecommunications services, information services (e.g., news syndicates, libraries, and internet providers) and data processing services.

**Finance and Insurance Sector (NAIC 52)** This sector comprises establishments primarily engaged in financial transactions including monetary authorities, credit intermediation and related activities (e.g., personal and commercial banking, credit unions, credit card issuing, consumer lending, mortgage brokers, transaction processing), securities and commodities trading, portfolio management and investment advising, insurance carriers and brokers and pension funds.

**Real Estate and Rental and Leasing Sector (NAIC 53)** This sector comprises establishments primarily engaged in renting, leasing or otherwise allowing the use of tangible or intangible assets. Establishments are primarily engaged in managing real estate for others; selling, renting and/or buying of real estate for others; and appraising real estate.

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# **APPENDIX B: SECTOR DEFINITIONS CONTINUED**

#### SERVICES-PRODUCING SECTORS CONTINUED

**Professional, Scientific and Technical Services Sector (NAIC 54)** This sector comprises establishments primarily engaged in activities in which human capital is the major input. These establishments make available the knowledge and skills of their employees, often on an assignment basis. The individual industries of this sector are defined on the basis of the particular expertise and training of the service provider. The main components of this sector are legal services; accounting, tax preparation, bookkeeping and payroll services; architectural, engineering and related services; specialized design services; computer systems design and related services; management, scientific and technical consulting services; scientific research and development services; and advertising, public relations, and related services.

**Management of Companies and Enterprises Sector (NAIC 55)** This sector comprises establishments primarily engaged in managing companies and enterprises and/or holding the securities or financial assets of companies and enterprises, for the purpose of owning a controlling interest in them and/or influencing their management decisions (e.g. holding companies, centralized administrative offices, corporate offices, head offices).

**Administrative and Support, Waste Management and Remediation Services Sector (NAIC 56)** This sector comprises establishments of two different types: those primarily engaged in activities that support the day-today operations of other organizations; and those primarily engaged in waste management activities. The first type of establishment is engaged in activities such as administration, hiring and placing personnel, preparing documents, taking orders from clients, collecting payments for claims, arranging travel, providing security and surveillance, cleaning buildings, and packaging and labeling products. Waste management establishments are engaged in the collection, treatment and disposal of waste material, the operation of material recovery facilities, the remediation of polluted sites and the cleaning of septic tanks.

**Education Sector (NAIC 61)** This sector comprises establishments primarily engaged in providing instruction and training in a wide variety of subjects. This instruction and training is provided by specialized establishments, such as schools, colleges, universities and training centers. These establishments may be privately owned and operated, either for profit or not, or they may be publicly owned and operated.

**Health and Social Services Sector (NAIC 62)** This sector comprises establishments primarily engaged in providing health care by diagnosis and treatment, providing residential care for medical and social reasons, and providing social assistance, such as counseling, welfare, child protection, community housing and food services, vocational rehabilitation and child care, to those requiring such assistance.

# APPENDIX B: SECTOR DEFINITIONS CONTINUED



#### SERVICES-PRODUCING SECTORS CONTINUED

**Arts, Entertainment and Recreation Sector (NAIC 71)** This sector comprises establishments primarily engaged in operating facilities or providing services to meet the cultural, entertainment and recreational interests of their patrons. The main components of this sector are performing arts, spectator sports industries, heritage institutions (e.g., art galleries, museums, zoos, conservation areas), amusement parks, gambling industry, golf courses and country clubs, skiing facilities, marinas, fitness and recreation centres, restaurants and bars and caterers.

**Accommodation and Food Services Sector (NAIC 72)** This sector comprises establishments primarily engaged in providing short-term lodging and complementary services to travelers, vacationers and others, in facilities such as hotels, motor hotels, resorts, motels, casino hotels, bed and breakfast accommodations, housekeeping cottages and cabins, recreational vehicle parks and campgrounds, hunting and fishing camps, and various types of recreational and adventure camps. This sector also comprises establishments primarily engaged in preparing meals, snacks and beverages, to customer orders, for immediate consumption on and off the premises.

**Other Services Sector (except public administration) (NAIC 81)** This sector comprises establishments primarily engaged in repairing, or performing general or routine maintenance (e.g. Automotive repair, machinery repair, reupholstery); providing personal care services (e.g. hair care, funeral homes, laundry services, pet care services, photofinishing); religious organizations and other civic and professional organizations.

**Public Administration Sector (NAIC 91)** This sector comprises establishments primarily engaged in activities of a governmental nature (e.g. federal, provincial, regional and municipal protective services such as fire, police, courts and correctional facilities, regulatory and administrative service.

For more information on businesses in York Region please contact:

Planning and Economic Development 1-877-464-9675 Extension 71508 york.ca/employmentsurvey

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